

# The Druva Data Resiliency Guarantee

Zero Compromises. Total Coverage.

## Meeting an urgent need to guarantee data

Cyber threats and ransomware are growing in frequency and impact. Yet, they are only one dimension of the risks facing business-critical data today. Human errors (both malicious and accidental), downtime, natural disasters, and more all pose significant threats to customers' data. **Are your customers covered for any and all types of threats?**

Organizations need robust coverage designed to meet today's evolving business landscape, whether that means providing high levels of uptime, protecting data from unauthorized user access, or ensuring continuous, successful backups readily available for recovery.

## Industry-leading, unmatched protection guaranteed, up to \$10M

The Data Resiliency Guarantee is an industry-leading program, guaranteeing customers' data is always safe and always ready—with financial backing. The guarantee provides up to \$10M in coverage, and enables customers to protect against a wide variety of data loss and downtime events across a comprehensive **five categories of data risk: cyber, human, application, operational, and environmental.**

**Up to  
\$10M**

<p><b>Cyber risk</b></p>	<p><b>Human risk</b></p>	<p><b>Application risk</b></p>	<p><b>Operational risk</b></p>	<p><b>Environmental risk</b></p>
<p><b>100% Confidentiality</b></p>	<p><b>100% Immutability</b></p>	<p><b>99% Reliability</b></p>	<p><b>99.999% Durability</b></p>	<p><b>99.5% Availability</b></p>

Other vendor guarantees fall short of what's necessary for businesses to protect their most critical data. Druva's Data Resiliency Guarantee goes further by expanding terms, extending coverage, and defining comprehensive coverage for customers. Druva is able to go beyond what other vendors offer thanks to the cloud-native architecture of the Data Resiliency Cloud and Druva's best-in-class SLAs. **No other program can provide this depth of coverage!**

## Go to market!

For Druva Partners, this is an opportunity to offer the industry's most comprehensive and differentiated guarantee to your customers. The Druva Data Resiliency Guarantee is available to new and existing customers who meet the program's qualification requirements. Generate excitement and grow your business using this Data Resiliency Guarantee today!

Read the [FAQ](#) for more detail.

Please visit [Druva.com](#) and the [Compass Partner Portal](#) for additional resources.

Contact us at [channel@druva.com](mailto:channel@druva.com) for comments, questions and information on the program.

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Druva enables cyber, data and operational resilience for every organization with the Data Resiliency Cloud, the industry's first and only at-scale SaaS solution. Customers can radically simplify data protection, streamline data governance, and gain data visibility and insights as they accelerate cloud adoption. Druva pioneered a SaaS-based approach to eliminate complex infrastructure and related management costs, and deliver data resilience via a single platform spanning multiple geographies and clouds. Druva is trusted by thousands of enterprises, including 60 of the Fortune 500 to make data more resilient and accelerate their journey to cloud. Visit [druva.com](#) and follow us on [LinkedIn](#), [Twitter](#), and [Facebook](#).